

Counter Sales - Regina

What we are looking for:

Aquifer Distribution Ltd. is looking to add a Counter Sales staff member to our growing team in Regina! The ideal candidate for this role is a customer focused individual with a strong work ethic and a sales-oriented background. We are looking for someone who approaches each day with enthusiasm, ability to think on your feet and problem solve, works well in a team atmosphere, and has a clean and presentable appearance.

Who we are:

Aquifer Distribution Ltd. is a retail and wholesale plumbing, water treatment, water systems, municipal waterworks, pumps, and HVAC distributor. Our mission is to provide the highest level of personal customer service to our customers while being the most complete one-stop company in our market. Our group of companies was founded in 1968, and we are proud to be an independent Saskatchewan founded, owned and operated company focused on our customers, staff, and community.

What you can expect from the job:

- 8 hour work days Monday – Friday with flexibility to varying start/stop times. However, typical work hours are 8:00am to 5:00pm Monday – Friday. Occasional overtime work and Saturday scheduling will be required.
- Placing in-person or phoned-in customer orders, retrieving products and arranging for shipping if required.
- Submit quotes or RFP responses to potential customers where possible.
- Making sales calls or contacting assigned customers on a regular schedule and completing reporting as required. Some travel may be required.
- Communicate, investigate and troubleshoot customer service issues with management as they come up in a timely and professional manner.
- Assisting/backing up the warehouse and picking orders as required.
- Completing required paperwork and reporting.
- Talking with customers and providing a high level of customer service.
- Work collaboratively with the rest of the sales team, covering responsibilities and customers, working together to achieve revenue and margin targets and to grow and expand the business.

What is required:

- Minimum grade 12 graduate.
- Basic computer skills required.
- Valid drivers license required.
- Must be a high energy individual – will be required to be on your feet for most of the day, some heavy lifting will also be necessary.
- Sales experience preferred.

What you can expect from us:

- Benefits
- Matching RRSP Plan
- Casual dress
- On-site parking
- Bonus programs

Interested applicants can forward their resume to careers@aquiferdist.com and indicate the position you are applying for in the subject line of your email.